# Budget & Forecast

FY 2022-2027



Finance Committee Meeting

May 11, 2021

**Board Meeting** 

May 25, 2021

### Overview

- Strategic Objectives
- Key Budget & Forecast Assumptions
- Sales Volume History & Forecast by Utility
- Operating Budget & Forecast
- Capital Budget & Forecast
- Next Steps

- Strategic Objectives
  - BWL Year in Review
  - 2016-2020 Strategic Plan: Financial Stability
  - 2021-2025 Strategic Plan
  - Target Metrics
  - Minimum Cash Reserve Requirement Policy
  - Budget & Forecast Cycle Focus

#### FY 2021 Key Accomplishments for BWL:

- 90% completion of ISO Certification at REO Plant
- Issued Series 2021 A&B bonds
- Capacity Testing at Delta Energy Park
- Implemented Capital Projects Process (CPT)
- Adopted new Strategic Plan
- Continued BSmart deployments
- Transition to Nationwide for DC Plans
- Paused customer shutoffs due to COVID-19 Pandemic
- Continued cyber security resiliency
- Continued roll out and enhancements made in the organizational change management, performance management, and employee engagement processes
- Implemented cost-saving strategies to improve rate competitiveness and defer previously planned rate increases

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- BWL's prior Strategic Plan, adopted in 2016, detailed the following goals and objectives:
  - Strategy 6 Goal: Maintain the financial stability of the BWL
    - All of the BWL's ongoing efforts and strategic initiatives require funding. The balance between providing this funding and its impact on rates requires a comprehensive financial plan and rate strategy.
  - Strategy 6, Objective 1: Practice good financial stewardship
    - 1) Develop a Financial Plan that includes a rate strategy that provides financing for the BWL's capital program and replacement generation needs while maintaining competitive rates
      - FY2020 included the 3<sup>rd</sup> year of a 3-year rate strategy that has provided sufficient liquidity to fund initiatives and to provide stability though COVID-19
      - FY2021 rate increases were deferred due BWL's prudent measures in place in response to the COVID-19 Pandemic
    - 2) Maintain an above average bond rating for municipal utilities
      - Ratings reaffirmed during 2021A&B bond issuances
    - 3) Identify cost savings through process improvement initiatives and return on investments with minimal impact on operations or employees
      - 100+ items received from workforce that continue to be vetted and implemented
    - 4) Commit to reviewing and consistently achieving targeted rate of return
      - Achievement of ROA targeted for FY2026 due to rate increase deferrals in FY2021 and FY2022

#### Strategic Objectives

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# Looking forward, the 2021-2025 Strategic Plan includes six key strategies that focus on our financial resiliency:

- Customer & Community Strategy 4 (SP Priority 1):
  - Promote economic development and regional partnerships that create growth and synergy
- Operational Resiliency & Continuous Improvement Strategy 1 (SP Priority 4):
  - Identify and respond to opportunities for continuous improvement that balance performance, cost and risk
- Financial Strategy 1 (SP Priority 5):
  - Continue to refine our rate structure for existing and new customers
- Financial Strategy 2 (SP Priority 5):
  - Sustain fiscal and fiduciary responsibility through planning, analysis, policies, practices and internal controls
- Financial Strategy 3 (SP Priority 5):
  - Pursue opportunities and adopt practices that enhance BWL's competitiveness
- Financial Strategy 4 (SP Priority 5):
  - Identify, evaluate and implement revenue diversification opportunities

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- Maintain high credit rating
  - BWL is currently rated AA- (S&P) and Aa<sub>3</sub> (Moody's) with stable outlooks
- Generate adequate return on assets (RoA)
  - Adequate RoA is essential to municipal utilities
    - Ensures current rate payers are not deferring costs to future generations and infrastructure is invested in to maintain exceptional levels of service
  - An appropriate RoA recovers two main items:
    - Interest expense
    - Inflationary increase of infrastructure replacement costs
  - Regular calculations required by the Board of Commissioners (Resolution 2016-07-08)
    - Return on Assets FY 2022-2027 Target: 4.20%
      - We are planning to reach this target in FY2026
- Ensure adequate liquidity
  - BWL must be able to pay current obligations
    - Minimum cash reserve requirement: 173 days
    - Debt service coverage minimum target: 2.00 x

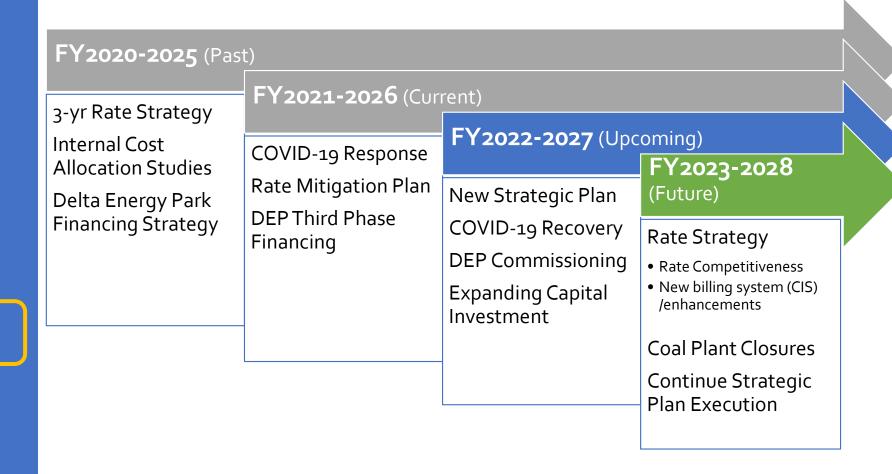
#### Strategic Objectives

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# To ensure adequate liquidity, the Board of Commissioners adopted a Minimum Cash Reserve Requirement Policy in 2018 (Resolution #2018-05-02)

- The policy bolsters financial strength, situational resilience, fiscal responsibility, and credit quality
- The minimum cash reserve requirement is determined using a risk-based calculation of the following key cash requirements:
  - 1. Net O&M Expense
  - 2. Return on Equity to the City
  - 3. Historical Plant in Service
  - 4. Debt Service
  - 5. Six-Year Net Capital Improvement Plan
- Each cash requirement is multiplied by its associated risk factor and summed to determine the minimum cash reserve requirement
- The calculation is applied to each of the BWL's four utilities individually and then aggregated to determine the overall BWL minimum cash reserve requirement
- In accordance with this policy, the Board will ensure that the proposed budget and forecast meets the minimum cash reserve requirements as defined in the policy

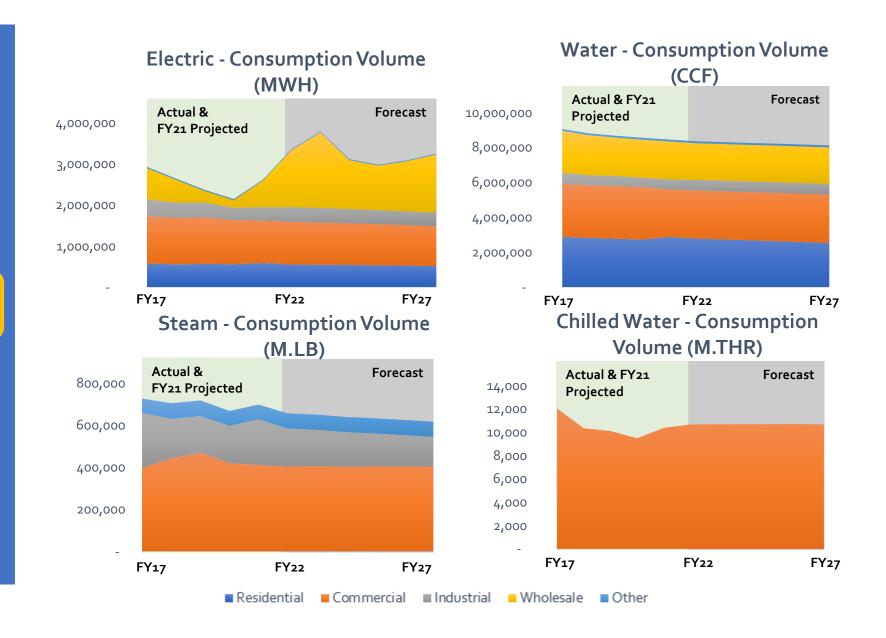
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 Key Budget & Forecast Assumptions

- Expected operation of Delta Energy Park September 2021.
- Erickson is closed May 2023.
- New strategic plan is supported by this budget & forecast.
- Defined Benefit and Voluntary Post Employment Benefits (DB/VEBA) investment returns are meeting target.
- Total employee count is budgeted at 720 for FY 2022 and declines in each succeeding year through FY 2026 (650) due to natural attrition.
- For the second year in a row, FY22 rate increases have been deferred due to COVID-19.
- Water main replacements achieve 8 miles per year FY2026 & FY2027.
- Return on Equity to the city based on current 2-year agreement expiring June 2022.
- Major steam customer contract expires October 2022. Forecast assumes contract is renewed at current terms.

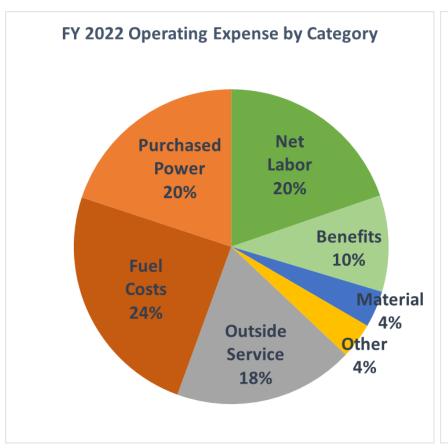
 Sales Volume History and Forecast by Utility, FY 17-27

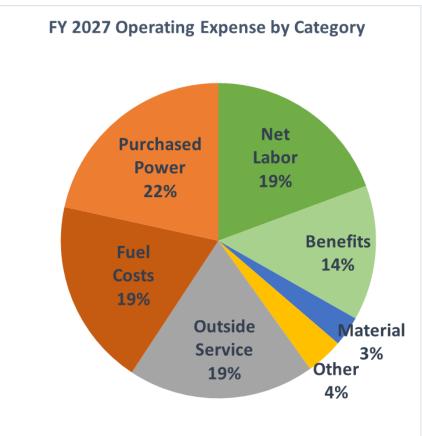


- Operating Budget & Forecast
  - FY 2022 Income
     Statement
  - FY 2022 vs FY2027
     Operating Expenses by Category
  - 6-Year Income Statement
  - 6-Year Return on Assets
  - 6-Year Cash Flow
  - 6-Year Bonded Debt Service

| FY 2022 Income Statement              | Electric            | Water              | Steam              | Chilled Water     | Total               |
|---------------------------------------|---------------------|--------------------|--------------------|-------------------|---------------------|
| Sales (MWh, ccf, Mlb, ton-hrs)        | 3,361,095           | 8,357,221          | 656,629            | 10,656            |                     |
| Operating Revenue                     |                     |                    |                    |                   |                     |
| Residential                           | \$<br>88,895,484    | \$<br>19,455,039   | \$<br>15,905       | \$<br>-           | \$<br>108,366,427   |
| Commercial                            | \$<br>132,881,164   | \$<br>15,422,918   | \$<br>7,972,323    | \$<br>6,057,326   | \$<br>162,333,732   |
| Industrial                            | \$<br>40,951,242    | \$<br>2,526,652    | \$<br>2,708,401    | \$<br>-           | \$<br>46,186,296    |
| Wholesale                             | \$<br>51,032,445    | \$<br>3,866,373    | \$<br>-            | \$<br>-           | \$<br>54,898,817    |
| Other                                 | \$<br>12,258,272    | \$<br>7,007,525    | \$<br>1,466,441    | \$<br>            | \$<br>20,732,239    |
| Total Operating Revenue               | \$<br>326,018,607   | \$<br>48,278,507   | \$<br>12,163,070   | \$<br>6,057,326   | \$<br>392,517,511   |
| Operating Expenses                    |                     |                    |                    |                   |                     |
| Fuel and Purchased Power              | \$<br>(116,608,367) | \$<br>(5,972,000)  | \$<br>(3,003,074)  | \$<br>-           | \$<br>(125,583,441) |
| Depreciation                          | \$<br>(52,131,902)  | \$<br>(8,899,382)  | \$<br>(3,470,123)  | \$<br>(1,575,896) | \$<br>(66,077,302)  |
| Other Operating Expenses              | \$<br>(108,841,249) | \$<br>(30,878,093) | \$<br>(4,509,885)  | \$<br>(4,277,974) | \$<br>(148,507,202) |
| Total Operating Expenses              | \$<br>(277,581,518) | \$<br>(45,749,475) | \$<br>(10,983,083) | \$<br>(5,853,870) | \$<br>(340,167,946) |
| Total Operating Income                | \$<br>48,437,090    | \$<br>2,529,032    | \$<br>1,179,987    | \$<br>203,456     | \$<br>52,349,565    |
| Non Operating Income/(Expenses)       |                     |                    |                    |                   |                     |
| Return on Equity to City              | \$<br>(20,675,402)  | \$<br>(3,146,386)  | \$<br>(754,748)    | \$<br>(423,464)   | \$<br>(25,000,000)  |
| Interest Expense                      | \$<br>(22,777,110)  | \$<br>(1,758,936)  | \$<br>(1,966,483)  | \$<br>(364,739)   | \$<br>(26,867,268)  |
| Other Non Operating Income/(Expenses) | \$<br>(839,236)     | \$<br>790,632      | \$<br>(125,497)    | \$<br>260,335     | \$<br>86,234        |
| Total Non Operating Income/(Expenses) | \$<br>(44,291,748)  | \$<br>(4,114,690)  | \$<br>(2,846,728)  | \$<br>(527,867)   | \$<br>(51,781,033)  |
| Total Net Income/(Loss)               | \$<br>4,145,342     | \$<br>(1,585,657)  | \$<br>(1,666,741)  | \$<br>(324,411)   | \$<br>568,532       |
| Forecasted Rate Increase              | 0.0%                | 0.0%               | 0.0%               | 0.0%              |                     |
| Return on Assets                      | 3.41%               | -0.01%             | 0.36%              | 0.00%             | 2.41%               |
| Target Return on Assets               | 4.20%               | 4.20%              | 4.20%              | 4.20%             | 4.20%               |

- Operating Budget & Forecast
  - FY 2022 Income
     Statement
  - FY 2022 vs FY2027
     Operating Expenses by Category
  - 6-Year Income
     Statement
  - 6-Year Return on Assets
  - 6-Year Cash Flow
  - 6-Year Bonded Debt Service





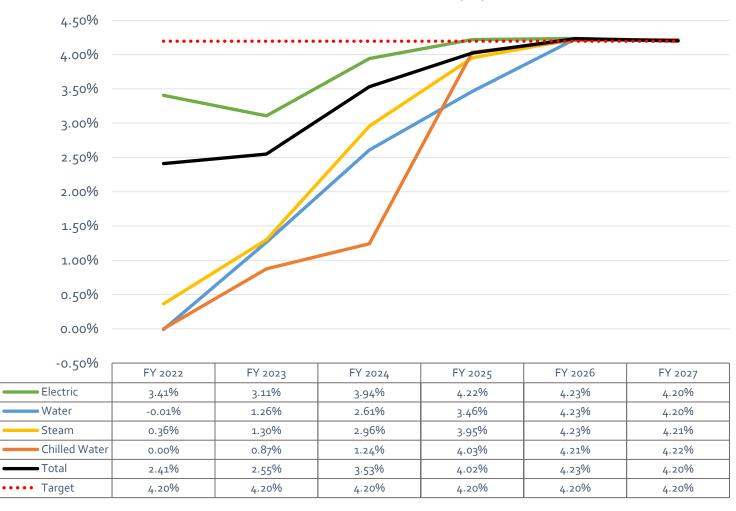
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| 6-Year Income Statement               | FY 2022             | FY 2023             | FY 2024             |     | FY 2025       |    | FY 2026       |    | FY 2027       |
|---------------------------------------|---------------------|---------------------|---------------------|-----|---------------|----|---------------|----|---------------|
| Operating Revenue                     |                     |                     |                     | ١.  |               | _  |               | _  |               |
| Electric                              | \$<br>326,018,607   | \$<br>339,566,912   | \$<br>317,899,183   | \$  | 320,042,872   | \$ | 328,411,092   | \$ | 335,081,340   |
| Water                                 | \$<br>48,278,507    | \$<br>50,529,432    | \$<br>54,392,354    | \$  | 58,571,568    | \$ | 63,007,246    | \$ | 64,504,437    |
| Steam                                 | \$<br>12,163,070    | \$<br>12,365,114    | \$<br>12,593,931    | \$  | 13,194,040    | \$ | 13,734,385    | \$ | 13,890,464    |
| Chilled Water                         | \$<br>6,057,326     | \$<br>6,081,167     | \$<br>6,118,535     | \$  | 6,154,928     | \$ | 6,191,497     | \$ | 6,203,644     |
| Total Operating Revenue               | \$<br>392,517,511   | \$<br>408,542,625   | \$<br>391,004,003   | \$  | 397,963,408   | \$ | 411,344,219   | \$ | 419,679,886   |
| Operating Expenses                    |                     |                     |                     |     |               |    |               |    |               |
| Fuel and Purchased Power              | \$<br>(125,583,441) | \$<br>(137,383,975) | \$<br>(111,806,351) | \$  | (109,447,259) | \$ | (113,650,383) | \$ | (117,969,718) |
| Depreciation                          | \$<br>(66,077,302)  | \$<br>(70,125,471)  | \$<br>(65,680,608)  | \$  | (60,957,631)  | \$ | (63,353,533)  | \$ | (63,082,324)  |
| Other Operating Expenses              | \$<br>(148,507,202) | \$<br>(146,175,577) | \$<br>(148,714,735) | \$  | (156,373,721) | \$ | (159,457,025) | \$ | (163,111,856) |
| Total Operating Expenses              | \$<br>(340,167,946) | \$<br>(353,685,023) | \$<br>(326,201,693) | \$  | (326,778,611) | \$ | (336,460,941) | \$ | (344,163,899) |
| Total Operating Income                | \$<br>52,349,565    | \$<br>54,857,602    | \$<br>64,802,309    | \$  | 71,184,797    | \$ | 74,883,278    | \$ | 75,515,987    |
| Non Operating Income/(Expenses)       |                     |                     |                     |     |               |    |               |    |               |
| Return on Equity to City              | \$<br>(25,000,000)  | \$<br>(25,888,015)  | \$<br>(24,791,074)  | \$  | (25,244,612)  | \$ | (26,114,681)  | \$ | (26,651,517)  |
| Interest Expense                      | \$<br>(26,867,268)  | \$<br>(26,391,380)  | \$<br>(25,152,866)  | \$  | (25,359,235)  | \$ | (24,928,670)  | \$ | (25,482,774)  |
| Other Non Operating Income/(Expenses) | \$<br>86,234        | \$<br>191,597       | \$<br>370,700       | \$  | 858,875       | \$ | 852,889       | \$ | 846,916       |
| Total Non Operating Income/(Expenses) | \$<br>(51,781,033)  | \$<br>(52,087,798)  | \$<br>(49,573,240)  | \$  | (49,744,973)  | \$ | (50,190,461)  | \$ | (51,287,376)  |
| Total Net Income                      | \$<br>568,532       | \$<br>2,769,804     | \$<br>15,229,070    | \$  | 21,439,824    | \$ | 24,692,817    | \$ | 24,228,612    |
|                                       |                     |                     |                     |     |               |    |               |    |               |
|                                       | FY 2022             | FY 2023             | FY 2024             |     | FY 2025       |    | FY 2026       |    | FY 2027       |
| Return on Assets                      | 2.41%               | 2.55%               | 3.53%               |     | 4.02%         |    | 4.23%         |    | 4.20%         |
| Target Return on Assets               | 4.20%               | 4.20%               | 4.20%               |     | 4.20%         |    | 4.20%         |    | 4.20%         |
| Debt Service Coverage Ratio           | 2.49                | 2.33                | 2.27                |     | 2.66          |    | 2.79          |    | 2.57          |
| Days Cash on Hand                     | 251                 | 226                 | 231                 |     | 230           |    | 238           |    | 243           |
| Minimum Cash Reserve Requirement      | 173                 | 170                 | 182                 |     | 190           |    | 188           |    | 187           |
| Full Time Employees                   | 720                 | 715                 | 699                 |     | 661           |    | 650           |    | 650           |
| Rate Increases                        |                     |                     | Fore                | cas | st .          |    |               |    |               |
| Electric                              | 0.00%               | 2.65%               | 2.65%               |     | 2.65%         |    | 2.65%         |    | 1.55%         |
| Water                                 | 0.00%               | 8.25%               | 8.25%               |     | 8.25%         |    | 8.25%         |    | 3.15%         |
| Steam                                 | 0.00%               | 5.00%               | 5.00%               |     | 5.00%         |    | 5.00%         |    | 1.05%         |
| Chilled Water                         | 0.00%               | 0.50%               | 0.50%               |     | 0.50%         |    | 0.50%         |    | 0.00%         |

#### • Operating Budget & Forecast

- FY 2022 Income
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- FY 2022 vs FY2027
   Operating Expenses by
   Category
- 6-Year IncomeStatement
- 6-Year Return on Assets
- 6-Year Cash Flow
- 6-Year Bonded Debt
   Service

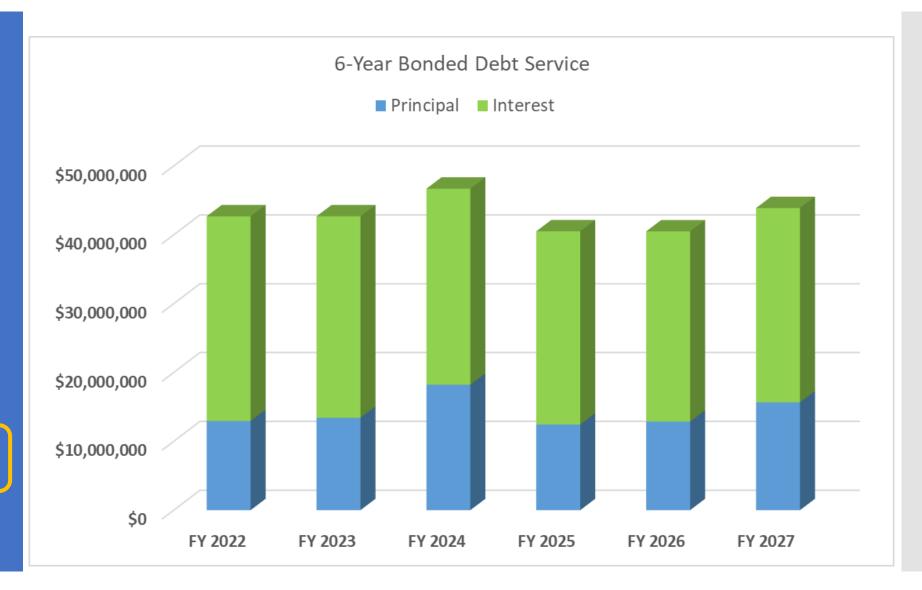
#### 6-Year Return on Assets (%)



- Operating Budget & Forecast
  - FY 2022 Income Statement
  - FY 2022 vs FY2027
     Operating Expenses by Category
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  - 6-Year Return on Assets
  - 6-Year Cash Flow
  - 6-Year Bonded Debt Service

| 6-Year Cash Flow   | FY 2022             | FY 2023            | FY 2024            | FY 2025            | FY 2026            | FY 2027            |
|--|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Beginning Cash (O&M & Receiving Fund)                      | \$<br>112,578,203   | \$<br>143,516,029  | \$<br>129,211,958  | \$<br>118,586,867  | \$<br>121,774,931  | \$<br>133,250,314  |
| Net Income   | \$<br>568,532       | \$<br>2,769,804    | \$<br>15,229,070   | \$<br>21,439,824   | \$<br>24,692,817   | \$<br>24,228,612   |
| Depreciation and Loss on Disposal of Assets                | \$<br>67,814,049    | \$<br>71,879,584   | \$<br>67,452,263   | \$<br>62,747,002   | \$<br>65,160,798   | \$<br>64,907,662   |
| DB and VEBA  | \$<br>(8,344,564)   | \$<br>(8,972,958)  | \$<br>(8,094,039)  | \$<br>(3,023,327)  | \$<br>2,476,984    | \$<br>2,958,102    |
| Borrowing  | \$<br>-             | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            |
| Commodity Cost Adjustment                                  | \$<br>1,434,824     | \$<br>610,866      | \$<br>(226,881)    | \$<br>1,449,182    | \$<br>380,632      | \$<br>(443,494)    |
| Withdrawal from Bond Construction and Capitalized Interest | \$<br>101,835,387   | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            |
| Environmental  | \$<br>(3,898,699)   | \$<br>(2,564,910)  | \$<br>154,128      | \$<br>356,793      | \$<br>364,731      | \$<br>327,226      |
| Gas Pipeline Payment Refunds                               | \$<br>-             | \$<br>7,001,546    | \$<br>7,001,546    | \$<br>7,001,546    | \$<br>7,001,546    | \$<br>7,001,546    |
| Total Sources of Cash                                      | \$<br>159,409,530   | \$<br>70,723,931   | \$<br>81,516,085   | \$<br>89,971,021   | \$<br>100,077,508  | \$<br>98,979,653   |
| Principal Payments on Bonds                                | \$<br>(12,950,000)  | \$<br>(13,410,000) | \$<br>(18,220,000) | \$<br>(12,440,000) | \$<br>(12,860,000) | \$<br>(15,655,000) |
| Principal Payments on Other Debt (CSO)                     | \$<br>(802,581)     | \$<br>(808,537)    | \$<br>(819,636)    | \$<br>(777,438)    | \$<br>(766,153)    | \$<br>(712,205)    |
| Capital Expenditures (Excluding Delta Energy Park)         | \$<br>(69,563,856)  | \$<br>(70,534,882) | \$<br>(72,824,923) | \$<br>(73,282,526) | \$<br>(74,662,063) | \$<br>(72,849,578) |
| Capital Expenditures for Delta Energy Park                 | \$<br>(45,342,628)  | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            | \$<br>-            |
| REP/EWR  | \$<br>187,362       | \$<br>(274,583)    | \$<br>(276,617)    | \$<br>(282,993)    | \$<br>(313,910)    | \$<br>(355,683)    |
| Total Uses of Cash   | \$<br>(128,471,703) | \$<br>(85,028,003) | \$<br>(92,141,176) | \$<br>(86,782,957) | \$<br>(88,602,126) | \$<br>(89,572,466) |
| Net Cash Increase (Decrease)                               | \$<br>30,937,826    | \$<br>(14,304,071) | \$<br>(10,625,090) | \$<br>3,188,064    | \$<br>11,475,382   | \$<br>9,407,187    |
| Ending Cash (O&M & Receiving Fund)                         | \$<br>143,516,029   | \$<br>129,211,958  | \$<br>118,586,867  | \$<br>121,774,931  | \$<br>133,250,314  | \$<br>142,657,501  |
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- Capital Portfolio Budget & Forecast
  - Capital Portfolio
     Spending by Utility and
     Location
  - Capital Portfolio Major Projects
  - Capital Portfolio Gates and Phases
  - Capital Portfolio
     Spending by Project's
     Current Phase
  - Capital Portfolio
     Spending by Phase

| 6-Year Capital by Utility and Location |           | FY 2022     |           | FY 2023    | FY 2024          | FY 2025          | FY 2026          | FY 2027 |            |    | Forecast Total |  |  |
|--|-----------|-------------|-----------|------------|------------------|------------------|------------------|---------|------------|----|----------------|--|--|
| Utility                                |           |             |           |            |                  |                  |                  |         |            |    |                |  |  |
| Electric                               | \$        | 48,276,774  | \$        | 51,272,777 | \$<br>46,747,800 | \$<br>48,022,841 | \$<br>48,049,630 | \$      | 45,009,986 | \$ | 287,379,808    |  |  |
| Water                                  | \$        | 12,265,111  | \$        | 12,290,601 | \$<br>15,771,336 | \$<br>14,501,390 | \$<br>17,046,000 | \$      | 18,298,000 | \$ | 90,172,438     |  |  |
| Steam                                  | \$        | 1,746,132   | \$        | 1,797,085  | \$<br>1,849,527  | \$<br>3,452,557  | \$<br>3,074,241  | \$      | 3,316,253  | \$ | 15,235,795     |  |  |
| Chilled Water                          | \$        | 50,000      | \$        | 51,500     | \$<br>53,045     | \$<br>54,636     | \$<br>56,275     | \$      | 57,964     | \$ | 323,420        |  |  |
| Common                                 | \$        | 11,140,839  | \$        | 8,172,919  | \$<br>8,658,215  | \$<br>7,251,102  | \$<br>6,435,917  | \$      | 6,167,375  | \$ | 47,826,367     |  |  |
| Capital Portfolio Excluding DEP        | \$        | 73,478,856  | \$        | 73,584,882 | \$<br>73,079,923 | \$<br>73,282,526 | \$<br>74,662,063 | \$      | 72,849,578 | \$ | 440,937,828    |  |  |
| Delta Energy Park                      | <u>\$</u> | 45,342,628  | <u>\$</u> |            | \$<br>-          | \$<br>-          | \$<br>-          | \$      | -          | \$ | 45,342,628     |  |  |
| Total Capital Portfolio                | \$        | 118,821,484 | \$        | 73,584,882 | \$<br>73,079,923 | \$<br>73,282,526 | \$<br>74,662,063 | \$      | 72,849,578 | \$ | 486,280,456    |  |  |
| Location                               |           |             |           |            |                  |                  |                  |         |            |    |                |  |  |
| Eckert                                 | \$        | 895,000     | \$        | -          | \$<br>-          | \$<br>-          | \$<br>-          | \$      | 795,000    | \$ | 1,690,000      |  |  |
| Erickson                               | \$        | 4,333,539   | \$        | 3,050,000  | \$<br>255,000    | \$<br>-          | \$<br>-          | \$      | -          | \$ | 7,638,539      |  |  |
| REO Plant                              | \$        | 1,500,000   | \$        | 8,800,000  | \$<br>9,500,000  | \$<br>-          | \$<br>100,000    | \$      | -          | \$ | 19,900,000     |  |  |
| Delta Energy Park                      | \$        | 45,342,628  | \$        | -          | \$<br>-          | \$<br>-          | \$<br>-          | \$      | -          | \$ | 45,342,628     |  |  |
| T&D                                    | \$        | 46,952,765  | \$        | 49,176,862 | \$<br>50,247,022 | \$<br>50,212,684 | \$<br>56,559,146 | \$      | 47,832,203 | \$ | 300,980,682    |  |  |
| Water Production                       | \$        | 3,042,061   | \$        | 3,325,101  | \$<br>3,984,686  | \$<br>3,365,740  | \$<br>1,940,382  | \$      | 2,081,382  | \$ | 17,739,352     |  |  |
| Chiller Plant                          | \$        | -           | \$        | -          | \$<br>-          | \$<br>-          | \$<br>-          | \$      | -          | \$ | -              |  |  |
| Other                                  | \$        | 16,755,491  | <u>\$</u> | 9,232,919  | \$<br>9,093,215  | \$<br>19,704,102 | \$<br>16,062,535 | \$      | 22,140,993 | \$ | 92,989,255     |  |  |
| Total Capital Portfolio                | \$        | 118,821,484 | \$        | 73,584,882 | \$<br>73,079,923 | \$<br>73,282,526 | \$<br>74,662,063 | \$      | 72,849,578 | \$ | 486,280,456    |  |  |

- Capital Portfolio Budget & Forecast
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     Spending by Phase

| 6-Year Major Capital Projects                              | FY 2022          | FY 2023          | FY 2024          | FY 2025          | FY 2026          | FY 2027          | Fo | recast Total <sup>3</sup> |
|--|------------------|------------------|------------------|------------------|------------------|------------------|----|---------------------------|
| Planned Projects   |                  |                  |                  |                  |                  |                  |    |                           |
| Wise Substation <sup>1</sup>                               | \$<br>8,554,408  | \$<br>12,166,381 | \$<br>2,000,000  | \$<br>-          | \$<br>-          | \$<br>-          | \$ | 22,720,789                |
| Rundle Substation <sup>1</sup>                             | \$<br>500,000    | \$<br>850,000    | \$<br>3,100,000  | \$<br>10,966,273 | \$<br>6,385,226  | \$<br>-          | \$ | 21,801,499                |
| Stanley Substation <sup>1</sup>                            | \$<br>804,904    | \$<br>-          | \$<br>-          | \$<br>-          | \$<br>9,410,426  | \$<br>10,060,358 | \$ | 20,275,688                |
| South Reinforcement - Transmission Line <sup>1</sup>       | \$<br>2,980,991  | \$<br>7,481,736  | \$<br>6,589,023  | \$<br>128,714    | \$<br>-          | \$<br>-          | \$ | 17,180,464                |
| REO - CTG Overhaul   | \$<br>-          | \$<br>6,000,000  | \$<br>6,000,000  | \$<br>-          | \$<br>-          | \$<br>-          | \$ | 12,000,000                |
| LGR Substation <sup>1</sup>                                | \$<br>49,438     | \$<br>-          | \$<br>3,412,737  | \$<br>4,961,855  | \$<br>3,229,978  | \$<br>-          | \$ | 11,654,008                |
| Cedar Street - Sub Cutover <sup>1</sup>                    | \$<br>250,000    | \$<br>-          | \$<br>2,303,000  | \$<br>1,086,000  | \$<br>2,293,000  | \$<br>1,651,000  | \$ | 7,583,000                 |
| Dye/Cedar Dry Chemical Handling                            | \$<br>714,061    | \$<br>1,198,101  | \$<br>1,151,686  | \$<br>1,216,740  | \$<br>1,215,382  | \$<br>595,382    | \$ | 6,091,352                 |
| Asset Mgmt - CityWorks Implementation                      | \$<br>1,371,404  | \$<br>1,484,450  | \$<br>1,784,893  | \$<br>410,234    | \$<br>           | \$<br>           | \$ | 5,050,981                 |
| Total Major Planned Projects (Excluding Delta Energy Park) | \$<br>15,225,206 | \$<br>29,180,668 | \$<br>26,341,339 | \$<br>18,769,816 | \$<br>22,534,012 | \$<br>12,306,740 | \$ | 124,357,781               |
| Delta Energy Park  | \$<br>45,342,628 | \$<br>-          | \$<br>-          | \$<br>-          | \$<br>-          | \$<br>-          | \$ | 45,342,628                |
| Annual Projects <sup>2</sup>                               |                  |                  |                  |                  |                  |                  |    |                           |
| Electric   | \$<br>15,692,000 | \$<br>15,692,000 | \$<br>12,192,000 | \$<br>12,192,000 | \$<br>12,192,000 | \$<br>12,578,000 | \$ | 80,538,000                |
| Water  | \$<br>9,234,050  | \$<br>8,737,500  | \$<br>12,014,650 | \$<br>11,374,650 | \$<br>14,046,000 | \$<br>15,298,000 | \$ | 70,704,850                |
| Steam  | \$<br>1,746,132  | \$<br>1,797,085  | \$<br>1,849,527  | \$<br>3,452,557  | \$<br>3,074,241  | \$<br>2,016,253  | \$ | 13,935,795                |
| Chilled Water  | \$<br>50,000     | \$<br>51,500     | \$<br>53,045     | \$<br>54,636     | \$<br>56,275     | \$<br>57,964     | \$ | 323,420                   |
| Common   | \$<br>5,318,298  | \$<br>5,373,469  | \$<br>4,873,322  | \$<br>4,835,868  | \$<br>5,435,917  | \$<br>5,167,375  | \$ | 31,004,249                |
| Total Annual Projects                                      | \$<br>32,040,480 | \$<br>31,651,554 | \$<br>30,982,544 | \$<br>31,909,711 | \$<br>34,804,433 | \$<br>35,117,592 | \$ | 196,506,314               |

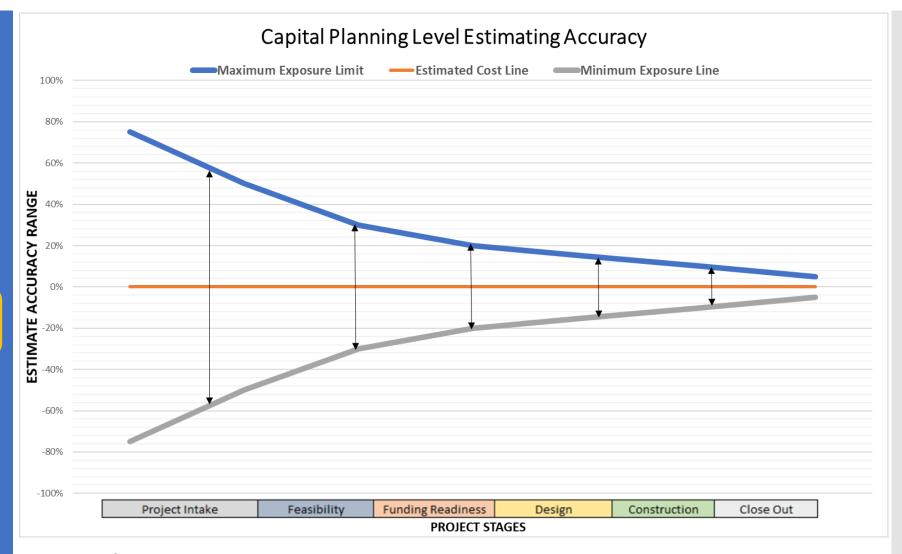
<sup>&</sup>lt;sup>1</sup> These projects support the Lansing Energy Tomorrow initiative.

<u>10</u> Largest PlannedProjects make up 60% ofTotal Planned Capital

<sup>&</sup>lt;sup>2</sup> Annual projects have some level of spending each year.

The forecast total represents 6-year spending. Spending before or after the 6-year period is not reflected in this total.

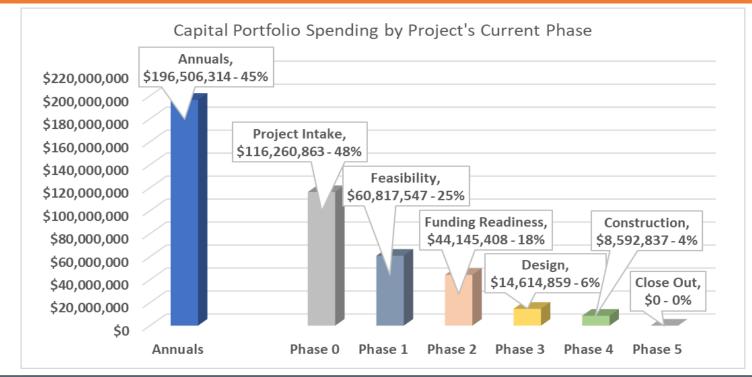
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Board of Commissioners amended the Capital Project Exceedance Approval Policy (Resolution #2020-09-02) based on the portfolio approach.

## At the start of FY 2022, where are the projects in the process?

- Capital Portfolio Budget & Forecast
  - Capital Portfolio
     Spending by Utility and Location
  - Capital Portfolio Major Projects
  - Capital Portfolio Gates and Phases
  - Capital Portfolio
     Spending by Project's
     Current Phase
  - Capital Portfolio
     Spending by Phase

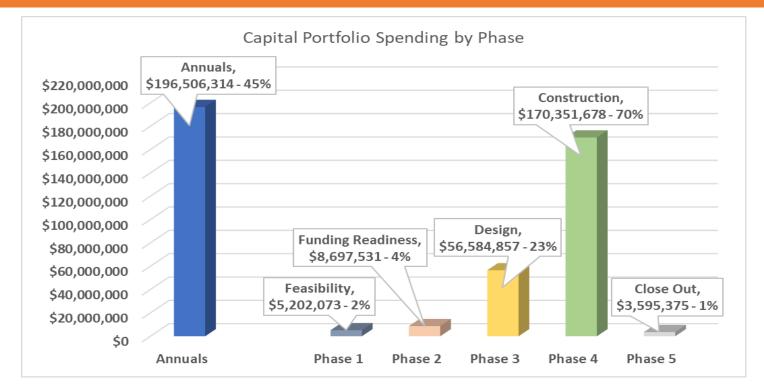


|                                |           | Сар        | ita       | l Portfolio S | pe        | nding by Pr | oje       | ct's Current | t Pł      | nase       |           |            |           |              |
|--------------------------------|-----------|------------|-----------|---------------|-----------|-------------|-----------|--------------|-----------|------------|-----------|------------|-----------|--------------|
|                                |           | FY 2022    |           | FY 2023       |           | FY 2024     |           | FY 2025      |           | FY 2026    |           | FY 2027    | Fo        | recast Total |
| Annual Projects <sup>1</sup>   | <u>\$</u> | 32,040,480 | <u>\$</u> | 31,651,554    | <u>\$</u> | 30,982,544  | <u>\$</u> | 31,909,711   | <u>\$</u> | 34,804,433 | <u>\$</u> | 35,117,592 | <u>\$</u> | 196,506,314  |
| Phase 0 - Project Intake       | \$        | 7,197,000  | \$        | 16,002,000    | \$        | 23,235,000  | \$        | 23,218,999   | \$        | 19,616,618 | \$        | 26,991,246 | \$        | 116,260,863  |
| Phase 1 - Feasibility          | \$        | 2,568,403  | \$        | 2,543,101     | \$        | 7,664,423   | \$        | 17,144,868   | \$        | 20,241,012 | \$        | 10,655,740 | \$        | 60,817,547   |
| Phase 2 - Funding Readiness    | \$        | 14,971,554 | \$        | 20,456,117    | \$        | 8,589,023   | \$        | 128,714      | \$        | -          | \$        | -          | \$        | 44,145,408   |
| Phase 3 - Design               | \$        | 10,475,282 | \$        | 1,789,450     | \$        | 1,784,893   | \$        | 480,234      | \$        | -          | \$        | 85,000     | \$        | 14,614,859   |
| Phase 4 - Construction         | \$        | 6,226,137  | \$        | 1,142,660     | \$        | 824,040     | \$        | 400,000      | \$        | -          | \$        |            | \$        | 8,592,837    |
| Phase 5 - Close Out            | \$        |            | \$        |               | \$        | -           | \$        |              | \$        |            | \$        |            | \$        | -            |
| Total Planned Projects         | \$        | 41,438,376 | \$        | 41,933,328    | \$        | 42,097,379  | \$        | 41,372,815   | \$        | 39,857,630 | \$        | 37,731,986 | \$        | 244,431,514  |
| <b>Total Capital Portfolio</b> | \$        | 73,478,856 | \$        | 73,584,882    | \$        | 73,079,923  | \$        | 73,282,526   | \$        | 74,662,063 | \$        | 72,849,578 | \$        | 440,937,828  |

Annual projects reoccur every year and require a relatively short period of time to complete.

# Throughout the life of the projects, where are the dollars going to be spent?

- Capital Portfolio Budget & Forecast
  - Capital Portfolio
     Spending by Utility and Location
  - Capital Portfolio Major Projects
  - Capital Portfolio Gates and Phases
  - Capital Portfolio
     Spending by Project's
     Current Phase
  - Capital Portfolio
     Spending by Phase



|                              |                  | Capital P        | ort | folio Spendi | ng      | by Phase   |           |            |           |            |    |               |
|------------------------------|------------------|------------------|-----|--------------|---------|------------|-----------|------------|-----------|------------|----|---------------|
|                              | FY 2022          | FY 2023          |     | FY 2024      | FY 2025 |            |           | FY 2026    | FY 2027   |            | F  | orecast Total |
| Annual Projects <sup>1</sup> | \$<br>32,040,480 | \$<br>31,651,554 | \$  | 30,982,544   | \$      | 31,909,711 | <u>\$</u> | 34,804,433 | <u>\$</u> | 35,117,592 | \$ | 196,506,314   |
| Phase 1 - Feasibility        | \$<br>2,453,235  | \$<br>742,045    | \$  | 609,346      | \$      | 487,490    | \$        | 393,299    | \$        | 516,659    | \$ | 5,202,073     |
| Phase 2 - Funding Readiness  | \$<br>4,252,983  | \$<br>2,861,194  | \$  | 430,399      | \$      | 339,660    | \$        | 430,519    | \$        | 382,775    | \$ | 8,697,531     |
| Phase 3 - Design             | \$<br>10,088,407 | \$<br>5,206,198  | \$  | 9,298,928    | \$      | 7,361,396  | \$        | 11,855,167 | \$        | 12,774,762 | \$ | 56,584,857    |
| Phase 4 - Construction       | \$<br>24,610,451 | \$<br>32,809,891 | \$  | 31,040,657   | \$      | 32,574,779 | \$        | 25,916,768 | \$        | 23,399,132 | \$ | 170,351,678   |
| Phase 5 - Close Out          | \$<br>33,300     | \$<br>314,000    | \$  | 718,049      | \$      | 609,490    | \$        | 1,261,878  | <u>\$</u> | 658,659    | \$ | 3,595,375     |
| Total Planned Projects       | \$<br>41,438,376 | \$<br>41,933,328 | \$  | 42,097,379   | \$      | 41,372,815 | <u>\$</u> | 39,857,630 | <u>\$</u> | 37,731,986 | \$ | 244,431,514   |
| Total Capital Portfolio      | \$<br>73,478,856 | \$<br>73,584,882 | \$  | 73,079,923   | \$      | 73,282,526 | \$        | 74,662,063 | \$        | 72,849,578 | \$ | 440,937,828   |

Annual projects reoccur every year and require a relatively short period of time to complete.



#### November 2020 – February 2021

- Budget Process Start
- Prepare Capital Budget
- Set Financial Targets
- Request Department Budgets
- Revenue Projections

#### March – April 2021

- Compile Budget & Forecast
- Internal Review and Approval

#### May 2021

- Finance Committee to accept, as presented, the Operating and Capital Forecast for FY 2022 2027 and recommend for Board of Commissioners' approval on May 25, 2021.
- Board of Commissioners to approve, as presented, the FY 2022 annual budget and file with the City Clerk within 10 days of approval.
- Board of Commissioners to accept, as presented, the Operating and Capital Forecast for FY 2022 2027 and submit the Capital Forecast to the Mayor prior to October 1, 2021.