

The Lansing Board of Water & Light (BWL) Hometown Energy Savers Commercial & Industrial Program is committed to helping our business customers save energy, lower energy costs and of course earn valuable cash incentives for various energy efficient projects.

To help keep the program viable for the remainder of the year some of the lighting incentives have decreased.

**Effective today, all applications for lighting projects will be subject to the new incentives as outlined below.**

\*If incentive funds have been reserved for your project the previous incentive amounts will be honored for your project, however the project must be completed within all program guidelines.

<b>Linear Fluorescent Retrofit</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
2-Ft. or 3-Ft. T12 to T8 or T5	\$2.00/Lamp	\$0.05/kWh
4-Ft. T12 to T8 Standard, LW or HP w/ Ballast	\$1.00/Lamp	\$0.05/kWh
4-Ft. T8 to LW or HP T8	\$0.75/Lamp	\$0.05/kWh
8-Ft. T12 to Two 4-Ft. T8 Standard, LW or HP	\$3.00/Lamp Replaced	\$0.05/kWh
8-Ft. T12 HO to Two 4-Ft. T8 Standard, LW or HP	\$7.00/Lamp Replaced	\$0.05/kWh
<b>LED Linear Tube Retrofits</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
2-Ft. or 3-Ft. T12/T8 to One LED Linear Tube	\$2.00/Lamp	\$0.08/kWh
4-Ft. T12/T8 to One 4-Ft. LED Linear Tube	\$2.50/Lamp	\$0.08/kWh
4-Ft. T5 to One 4-Ft. LED Linear Tube	\$5.00/Lamp	\$0.08/kWh
8-Ft. T12/T8 to Two 4-Ft. LED Linear Tube	\$5.00/Lamp Replaced	\$0.08/kWh
8-Ft. T12/T8 HO to Two 4-Ft. LED Linear Tube	\$10.00/Lamp Replaced	\$0.08/kWh
<b>Permanent Lamp Removal</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
2Ft. Or 3Ft. T12/T8 Lamp Removal (Combined w/Retrofit)	\$0.75/Lamp	NA
4Ft. T12/T8 Lamp Removal (Combined w/Retrofit)	\$1.00/Lamp	NA
8Ft. T12/T8 Lamp Removal (Combined w/Retrofit)	\$5.00/Lamp	NA
<b>Interior High Bay Retrofits</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
Interior Lighting - All High Bay Lighting (15' Ceiling or Higher) replaced by Linear Fluorescent, Induction or LED	\$0.25/Watt Reduced	\$0.30/Watt Reduced
<b>Exterior Lighting Retrofits</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
Exterior lighting being replaced by Linear Fluorescent, LED or Induction Retrofit (New fixture or Lamp Replacement)	\$0.25/Watt Reduced	\$0.30/Watt Reduced
<b>Custom Incentive Program</b>	<b>\$/Unit</b>	<b>Previous Incentive Amount</b>
Custom Incentive Rate	\$.07/kWh	\$.08/kWh